# MARINE LIABILITY



#### **WHO WE ARE**

Through our Lloyd's syndicate, we work exclusively with the broker intermediary market, serving some of the world's largest commercial and industrial enterprises. Additionally, we provide reinsurance to leading insurers across the globe.

Data science is at the core of everything we do. The data we use and the models we build to run it, offer genuinely different and useful perspectives on risk, propelling new understanding to enable better decisions.

A blend of experience and ambitious talent, our dynamic people are the heart of the Inigo experience. Our values of radical simplicity and low ego underpin truly exceptional relationships.

### **MARINE LIABILITY - OUR UNDERWRITING APPETITE**

### LIMITS OFFERED

30<sub>M USD</sub>

25<sub>M USD</sub>

**ATTACHMENT** 

Primary and Excess Layers

TERRITORY

Worldwide



### WHY CHOOSE US?

- Worldwide primary lead underwriting appetite and capability that challenges traditional market carriers
- Experienced, senior underwriters
- Market leading service levels
- Technical capability and empowered underwriting decisions
- Active client engagement and the ability to travel
- Long Term strategic Underwriting approach
- Consistent underwriting supported by data & analytics
- Single central and nimble underwriting platform
- Broad appetite spectrum and underwriters with established market reputation
- Client focused we have strong client and broker relationships

# APPETITE

### Broad spectrum of Marine & Energy Liabilities including but not limited to:

- Shipowners
- Ship Charterers
- Cargo Owners
- Commodity Traders
- Shoreside Industries
- Port Authorities
- Terminal Operators
- Bulk Terminals
- Liquid Terminals
- Container Terminals
- Multi-Purpose

### **PRODUCTS**

### Marine Liabilities

- Protection & Indemnity
- Charters Legal Liability
- Traders Liability
- Cargo Owners Legal Liability
- Reinsurance of International Group
- Reinsurance of Fixed Premium P&I
- Pollution
- Shiprepair / Ship Builders
- Products Liability
- Bunkering Liability bunker traders
- Marine Construction
- Cable Lays
- Salvors
- Marine Employers Liability
- Marine General Liability
- Marine Umbrella
- Social Responsibility
- Cofr Reinsurance

### Ports & Terminals Physical Damage

- Ports Packages
- Property Damage
- Handling Equipment
- Business Interruption
- Cat & Non Cat exposures
- Port Craft
- Landlord & Operational

# OUR TEAM

# UNDERWRITING



James Power Head of Marine & Energy Liability



Allie Tonna Underwriter



Ben Humphreys Underwriter



Anthony Sa'id Pricing Actuary

## CLAIMS

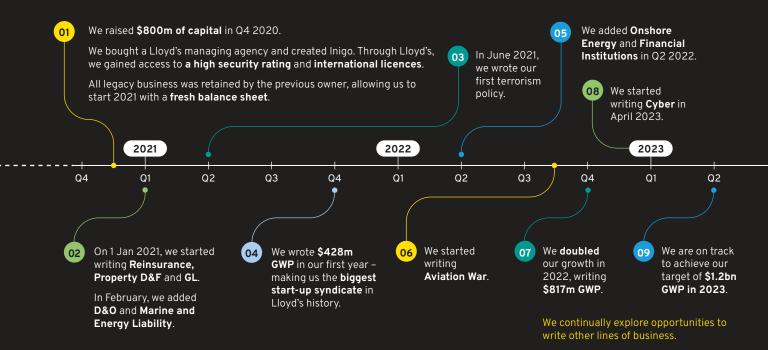


Steve Agutter
Head of Claims



Yera Patel Head of Legal & Third Party Large Loss Claims

# **OUR JOURNEY**



# **OUR CORE PRINCIPLES**

### We prefer to provide cover where:

- we have leading underwriting and claims engagement
- every risk can be written individually
- claims expertise is at the heart of our offering
- good underwriters can make a difference and outperform
- data and analytics can make a material difference

# Rest of Europe 109



Geographic breakdown by GWP

# **OUR CULTURE**

We are **proud** of our culture, and work hard to nurture it. We were top quartile on almost every theme in Lloyd's 2022 culture survey, with a 98% response rate. Our people are **engaged** and **empowered**. We act as **one team**.

We are building a collaborative, agile team, of analytical decision-makers. We are committed to learning and sharing, and we will **work together** across business lines to create great results for customers.

GET SMART	We have a relentless curiosity that questions, explores, learns, and continuously strives for excellence
SHARE THE PASSION	We collaborate and communicate our expertise honestly and thoughtfully
PARK THE EGO	We are welcoming and open, and embrace different thinking
RADICAL SIMPLICITY	We are transparent, focused and actively avoid complexity in how we operate

### **ENVIRONMENTAL, SOCIAL, AND GOVERNANCE**

We firmly believe that having a strong ESG proposition is crucial to tackling some of the world's most pressing challenges. As a young business, we're committed to playing an active part – one that expands and evolves as we grow.

We are aligned with Lloyds' ESG guidance and are a new member of ClimateWise.

As well as reporting on our progress based on the ClimateWise principles, we work with our industry peers to raise awareness of climate risk, our collective responsibilities, and the opportunities to contribute to a better world.















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