

# **Directors & Officers Liability**



#### Who we are

We're obsessed with excellence and laser-focused on protecting people from the fallout of tough decisions. We don't chase easy wins. The desire to seek out complex, high-risk landscapes is in our DNA.

Our bold strategy, powered by incisive data, analytics and initiatives, like our US Defense Counsel Survey, helps us understand current trends and provide original thought leadership.

With passionate underwriters and calculated decisions, we deliver fair, accurate pricing, paired with an unmatched, responsive claims service and an 'inkblot' approach that adapts to changing market needs.

#### **Limits Offered**

# 15<sub>M\*</sub>

Worldwide.

**Territory** 

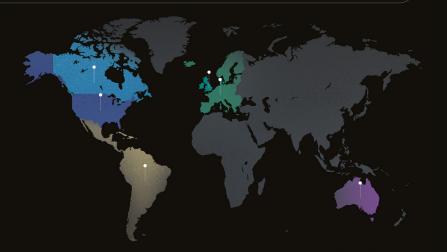
With an emphasis on US, Australia, Canada, Latin America, Europe & UK.

\*USD/CAD/GRP/AUD

#### **Attachment**

**Primary Layers** 

Low Excess Layers



# Why Choose Us

- Collaborative, innovative solutions for complex risks worldwide
- Primary and low excess basis available
- Long-term broker and client partnerships
- · Claims indemnity provided
- Invaluable, regular insights, such as our annual Defence Counsel Survey
- Highly experienced and respected Claims Managers
- Market-leading, experienced underwriters using real-time data and analytics
- Proactive and powerful voice on emerging issues impacting clients
- Large management liability portfolio, with a 'go-to' market reputation

#### **Appetite**

#### Types of Company:

- Public Companies
- Companies who are about to become public (through IPO or De-SPAC)
- Complex and distressed companies going through restructuring
- Looking at all industry sectors with a focus on Life Science, Technology, Mining and Energy

#### **Products**

- Directors & Officers Liability
- Public Offering of Securities Insurance
- Inigo Australia Protect
- Inigo Biotech Protect

#### **Our Underwriting Team**



Ed Whitworth
HEAD OF FINANCIAL
LINES



Tom lelapi HEAD OF D&O



Tommy White UNDERWRITER



Millie Baars
UNDERWRITER



India Mortimer
UNDERWRITER



Jonathan Adams LEAD PRICING ACTUARY



## **Our Claims Promise**



#### Claims Experience

Valuable insights from claims data often lie buried and untouched in thousands of reports and surveys. We prioritise transforming this vast amount of information into actionable knowledge in our bespoke D&A and MI platforms.

By analysing past claims data to identify trends and pinpoint the root causes of losses, we can develop preventative strategies and improve future underwriting decisions.

It also enables us to tell better stories about preventative technologies, and develop deeper risk management solutions that are innovative, unique and reflect Claims' critical position as the core of our business.

#### Claims Team



Steve Agutter



HEAD OF FL & CWT CLAIMS & HEAD OF LEGAL



Diane Lenkowsky
CLAIMS ANALYST



Eleanor Simon



Oshana Benotmane



Claims are an integral part of everything we do. We embed ourselves deeply within each line of business, understanding our clients' challenges from the inside out. This allows us to deliver proactive, data-driven solutions that go beyond the standard to better anticipate our brokers and clients needs."

Steve Agutter
HEAD OF CLAIMS

## **Our Culture**

#### Relationships

Refreshingly human communication, transparent at every step.



#### Decisive

A dedicated point person empowered with authority to make decisions.



#### Leadership

Technical expertise to 'rally the market' pushing the industry forward.



#### Creative

Disrupting the market by seeking bold solutions.



#### Visible

Claims at the forefront, a calming presence to support you and your business.



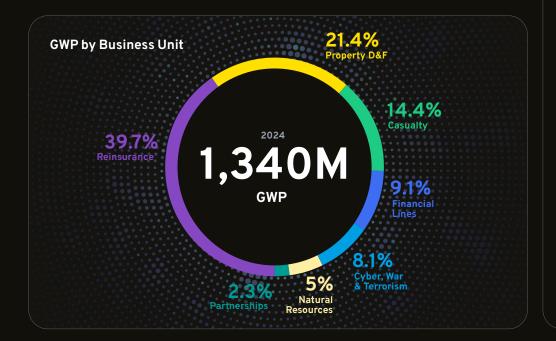
#### **Analytical**

Leaning on our insights and learning from losses.



# **Underwriting Performance**

Our premium originates from six business units. In 2024 we added a seventh unit called Partnerships. Our ambition is to work with a limited number of aligned partners to create substantial, scalable portfolios to sit alongside our open market underwriting.



#### **Our Core Principles**

We focus on lines where:



We have leading underwriting and claims capability



There are high average premiums and a low policy count



Claims frequency is low and severity is high

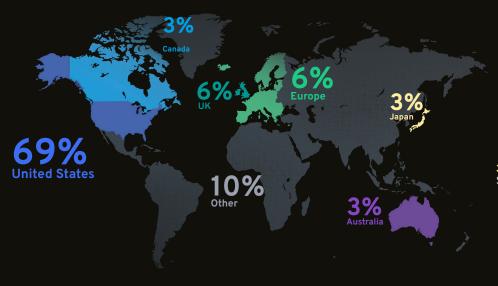


Good underwriters consistently outperform

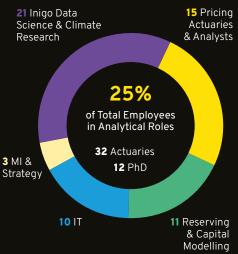


Data and analytics can make a material difference

#### Geographic Breakdown by GWP



#### **Data Obsessed**



#### Data & Analytics



Data Collection and Augmentation



Proprietary Modelling



Custom Underwriting Workbench

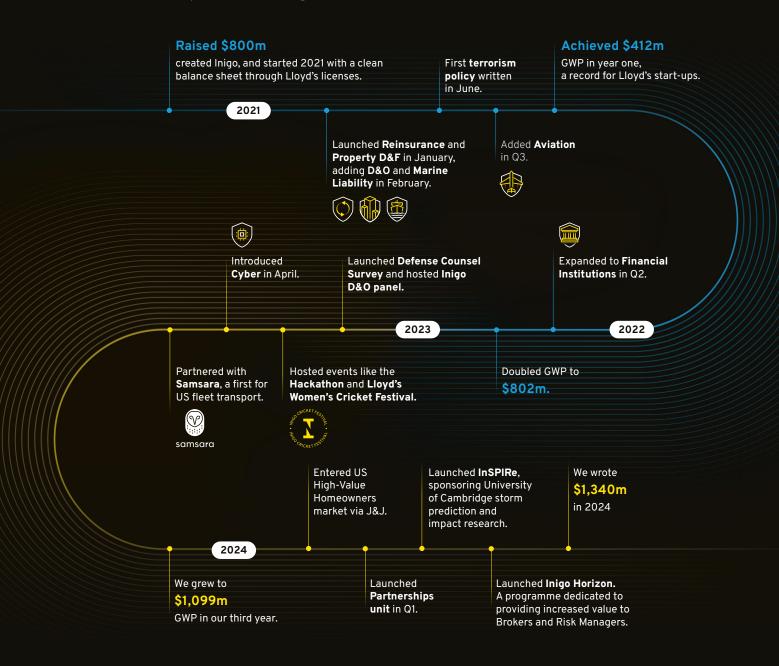


Portfolio Optimisation



Shareable Client Insights

# **Our Start Up Journey**



# **Our Values**

#### **Get smart**

We ask questions, explore, learn and continuously strive for excellence.



#### Park the ego

We are welcoming and open, and embrace different thinking.



#### Share the passion

We collaborate and communicate our expertise honestly and thoughtfully.



#### Radical simplicity

We are transparent, focused and actively avoid complexity in how we operate



# INIGO

