



Aviation War

Appetite Summary

Aviation War



Who we are

While aircraft and weaponry grow increasingly deadly, the fallout and cost in times of conflict stay constant. Our specialist aviation war insurance covers major operators plus associated lessors, banks and finance parties, manufacturers, and general aviation worldwide.

With a service-led relationship with our brokers and clients, we cover physical loss or damage to aircraft, confiscation per policy form, aircraft spares, plus excess third-party war liability. We also specialise in covering

operations into distressed territories on behalf of governmental, non-governmental, or humanitarian organisations.

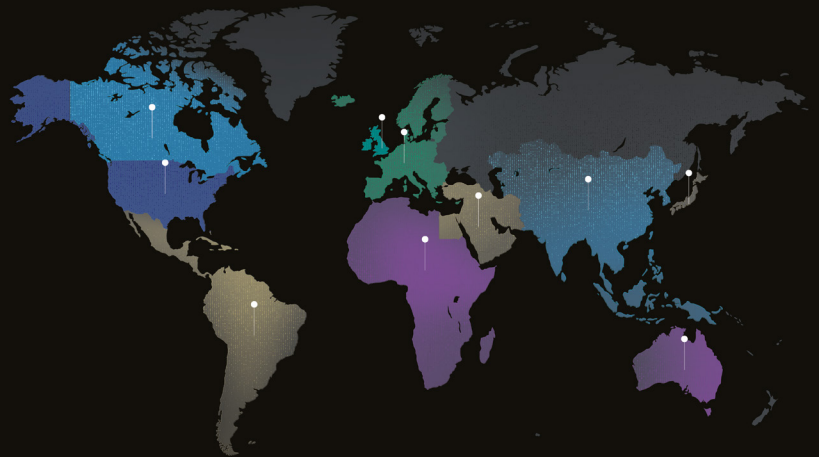
As market disruptors, we analyse the latest technological advancements, including real-time fleet telematics and geopolitical risk data to provide insights that empower stakeholders to navigate the complex risk landscape.

Limits Offered (USD)

30_M

Territory

Worldwide.



Attachment

From the Ground Up

Why Choose Us

We have an in-depth understanding of war risks and leading-edge insights based on technological advances, real-time exposure tracking, and geo-political data. We protect against physical loss, aircraft damage, and third-party war liability, including operations in distressed territories. As a nimble market player, we can act where others can't, delivering a standout service.

Appetite

Airlines, Lessors, Manufacturers, General Aviation, Drones

Products

- Aviation Hull War
- Hull and Liability Lessors

Our Underwriting Team



James Creasy
HEAD OF CWT



James Owen
HEAD OF
AVIATION WAR



Natalie Smith
UNDERWRITER



Harry Viney
UNDERWRITER



Bea Kulak
UNDERWRITER



Andrew Wills
LEAD PRICING
ACTUARY



Our Claims Promise



Claims Experience

Valuable insights from claims data often lie buried and untouched in thousands of reports and surveys. We prioritise transforming this vast amount of information into actionable knowledge in our bespoke D&A and MI platforms.

By analysing past claims data to identify trends and pinpoint the root causes of losses, we can develop preventative strategies and improve future underwriting decisions.

It also enables us to tell better stories about preventative technologies, and develop deeper risk management solutions that are innovative, unique and reflect Claims' critical position as the core of our business.

Claims Team



Steve Agutter
HEAD OF CLAIMS



Yera Patel
HEAD OF FL & CWT CLAIMS
& HEAD OF LEGAL



Perry Bowen
HEAD OF PROPERTY &
NATURAL RESOURCES CLAIMS

“

Claims are an integral part of everything we do. We embed ourselves deeply within each line of business, understanding our clients' challenges from the inside out. This allows us to deliver proactive, data-driven solutions that go beyond the standard to better anticipate our brokers and clients needs.”

Steve Agutter
HEAD OF CLAIMS

Our Culture

Relationships

Refreshingly human communication, transparent at every step.



Decisive

A dedicated point person empowered with authority to make decisions.



Leadership

Technical expertise to 'rally the market' pushing the industry forward.



Creative

Disrupting the market by seeking bold solutions.



Visible

Claims at the forefront, a calming presence to support you and your business.



Analytical

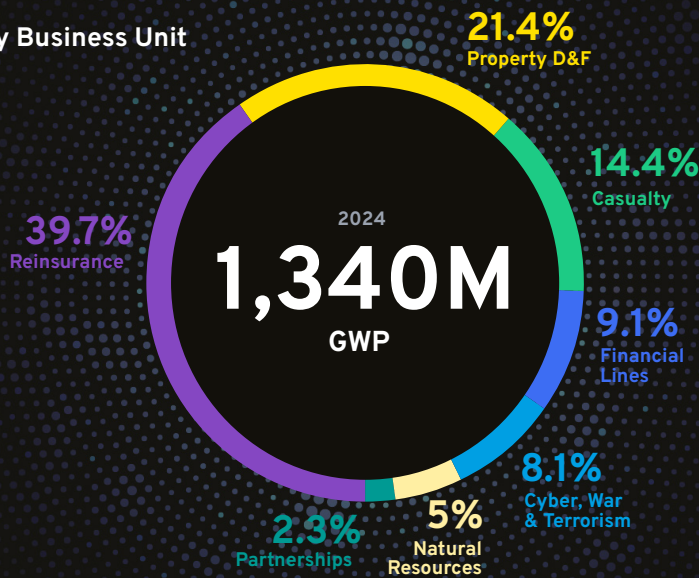
Leaning on our insights and learning from losses.



Underwriting Performance

Our premium originates from six business units. In 2024 we added a seventh unit called Partnerships. Our ambition is to work with a limited number of aligned partners to create substantial, scalable portfolios to sit alongside our open market underwriting.

GWP by Business Unit



Our Core Principles

We focus on lines where:



We have leading underwriting and claims capability



There are high average premiums and a low policy count



Claims frequency is low and severity is high

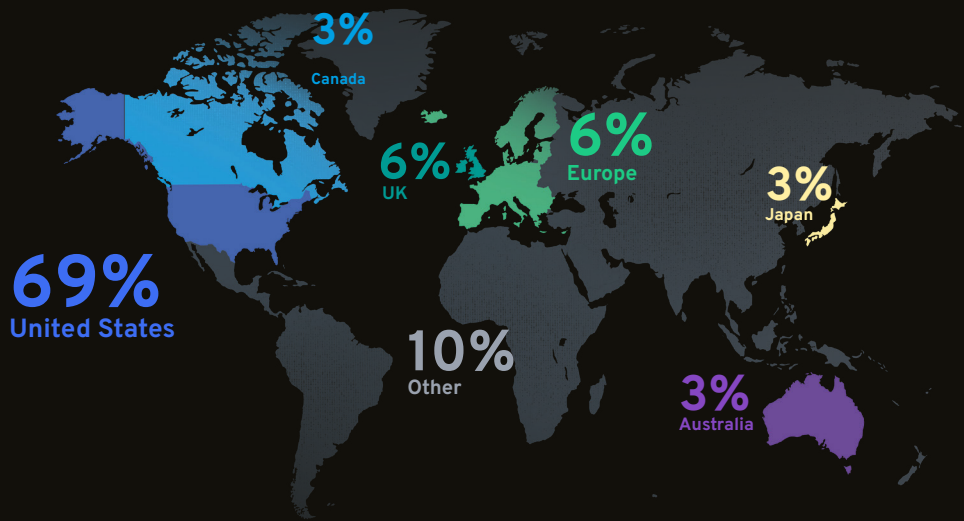


Good underwriters consistently outperform

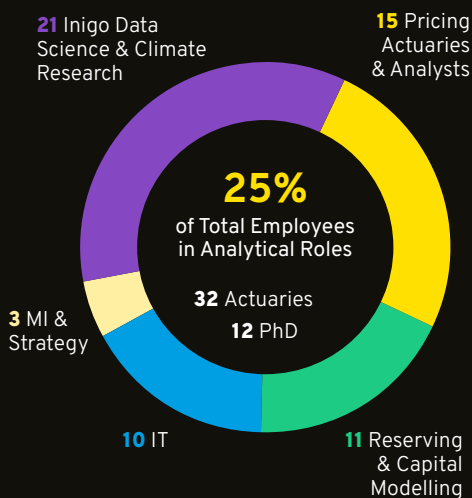


Data and analytics can make a material difference

Geographic Breakdown by GWP



Data Obsessed



Our Data & Analytics Advantage



Data Collection and Augmentation



Proprietary Modelling



Custom Underwriting Workbench

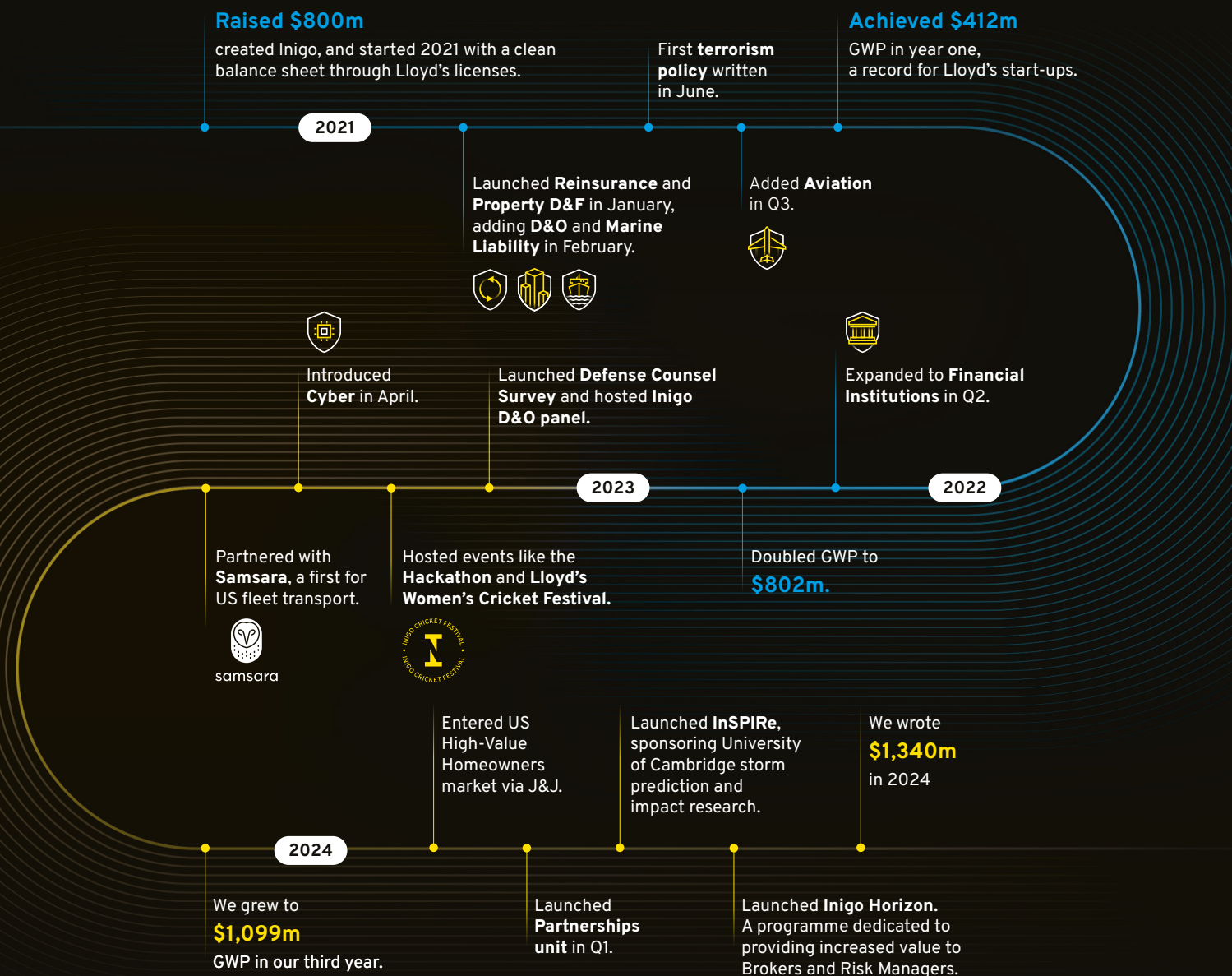


Portfolio Optimisation



Shareable Client Insights

Our Start Up Journey



Our Values

Get smart

We ask questions, explore, learn and continuously strive for excellence.



Park the ego

We are welcoming and open, and embrace different thinking.



Share the passion

We collaborate and communicate our expertise honestly and thoughtfully.



Radical simplicity

We are transparent, focused and actively avoid complexity in how we operate



